

Total No. of Questions : 18

Total No. of Pages : 03

B.Com (Hons) (2018 Batch) (Sem.-3)

MANAGEMENT ACCOUNTING

Subject Code : BCOM 301-18

M.Code : 76649

Time : 3 Hrs.

Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

1. SECTION-A is **COMPULSORY** consisting of **TEN** questions carrying **TWO** marks each.
2. SECTION-B consists of **FOUR** Sub-sections : Units-I, II, III & IV.
3. Each Sub-section contains **TWO** questions each, carrying **TEN** marks each.
4. Students have to attempt any **ONE** question from each Sub-section.

SECTION-A

Write briefly :

- Q1. Explain three merits of management accounting.
- Q2. What is Solvency Ratios?
- Q3. How fixed budget differ from flexible budget?
- Q4. Define Responsibility Centre.
- Q5. Discuss in detail benefits of standard costing.
- Q6. Define Turnover Ratio.
- Q7. How will you calculate current ratio?
- Q8. What do you mean by cash flow statement?
- Q9. How will you calculate cash from operation?
- Q10. Define Trend Analysis.



SECTION-B

UNIT-I

- Q11. What do you mean by management accounting? Discuss in detail scope, nature and functions of management accounting. Discuss in detail how financial accounting differs from management accounting?
- Q12. What do you mean by financial statements analysis? Discuss in detail what parameters to be addressed by financial statements analyst during analysis process. What are analysis implications of financial statements analysis to the stakeholders?

UNIT-II

- Q13. Define nature, uses and limitation of ratios. Discuss in detail with the help of example of different types of ratios.
- Q14. Anupam International LTD produces three products A, B, C each requiring more than one labour operation. Labour requirement per unit of output is given below :

Operation	A	B	C
1	10	20	5
2	5	—	10
3	15	10	5

The factory works for 8 hours per day for 26 days in a month. In a month 8 hours are lost due to various reasons. The budgeted hourly rates for the workers in operations 1, 2 and 3 are Rs.4, Rs.5 and Rs.6 respectively.

The budgeted production during the Month for the three products is as follows :

PRODUCT A	4000 units
PRODUCT B	6000 units
PRODUCT C	8000 units

Prepare a labour budget for the month showing for each operation,

- Direct labour hour
- Direct labour cost
- The number of workers.

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B.Com(Hons) (2018 Batch) (Sem.-3)

WORKSHOP ON IT TOOLS FOR BUSINESS & E-COMMERCE

Subject Code : BCOMSEC 301-18

M.Code : 76653

Time : 3 Hrs.

Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

1. SECTION-A is **COMPULSORY** consisting of **TEN** questions carrying **TWO** marks each.
2. SECTION-B consists of **FOUR** Sub-sections : Units-I, II, III & IV.
3. Each Sub-section contains **TWO** questions each, carrying **TEN** marks each.
4. Student has to attempt any **ONE** question from each Sub-section.

SECTION-A

1. Write briefly :

- A. Discuss input units of Computers.
- B. Write names of computer unit.
- C. What is need of secondary memory?
- D. What is function of operating system?
- E. Give syntax of coping the directory.
- F. What is page alignment?
- G. Discuss auto content wizard.
- H. Compare E-commerce with traditional commerce.
- I. What is Animation in MS PowerPoint?
- J. What is Internet advertising?

SECTION-B

UNIT-I

2. Discuss the advantages and limitations of computers.
3. What is need of computer software? Explain its types.

UNIT-II

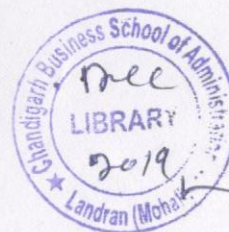
4. Discuss the use of Mail merge in MS word showing with example.
5. How we can use the pictures and graphs in MS PowerPoint presentation?

UNIT-III

6. How will you use the formulas in MS Excel?
7. Explain the procedure of adding cells and rows in MS Excel.

UNIT-IV

8. Explain the steps of designing website for E-Commerce.
9. Define Electronic Payment System. What are its security issues?



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B.Com(Hons) (2018 Batch) (Sem.-3)

INDIAN ECONOMY

Subject Code : BCOMGE 301-18

M.Code : 76652

Time : 3 Hrs.

Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
2. SECTION-B consists of FOUR Sub-sections : Units-I, II, III & IV.
3. Each Sub-section contains TWO questions each, carrying TEN marks each.
4. Student has to attempt any ONE question from each Sub-section.

SECTION-A

1. a) Define the concept of economic growth.
- b) What is the meaning of population explosion?
- c) How unemployment is a problem ?
- d) What is Green Revolution ?
- e) Define cottage Industries.
- f) What is NITI Aayog ?
- g) Write a short-note on land reforms in India.
- h) Differentiate between balance of trade and balance of Payments.
- i) What are the main objectives of WTO ?
- j) What are import substitution measures ?

SECTION-B

UNIT - I

2. Describe salient features of Indian economy.
3. Define poverty. Discuss various programmes of the government to remove poverty in India.

UNIT - II

4. Describe the latest industrial policy in India.
5. Discuss what are the reasons for farmers' distress in India.

UNIT - III

6. Discuss what are the objectives of planning which remained unfulfilled in India.
7. Explain how resources are transferred from centre to the states in India.

UNIT - IV

8. Explain what is the value, composition and direction of foreign trade in India.
9. Discuss the role of government in export promotion in India.



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B.Com. (Hons) (2018 Batch) (Sem.-3)

INDIAN ECONOMY

Subject Code : BCOMGE 301-18

M.Code : 76652

Time : 3 Hrs.

Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

1. SECTION-A is **COMPULSORY** consisting of **TEN** questions carrying **TWO** marks each.
2. SECTION-B consists of **FOUR** Sub-sections : Units-I, II, III & IV.
3. Each Sub-section contains **TWO** questions each, carrying **TEN** marks each.
4. Students have to attempt any **ONE** question from each Sub-section.

SECTION-A

Write briefly :

1. What is Population Explosion?
2. Define poverty line.
3. What are the reasons for income inequality?
4. What do you understand by MSP?
5. What are the advantages of cottage industries in India?
6. What is NITI Aayog?
7. What are the main functions of Finance commission in India?
8. Distinguish between balance of Trade and balance of payments.
9. What are the main items of export from India?
10. What are the main obstacles in export promotion in India?



SECTION-B

UNIT-I

11. What are the main causes of Inflation in India?
12. Differentiate between economic growth and economic development. What are the main reasons for slow growth in India?

UNIT-II

13. Discuss the main issues in agricultural sector in India.
14. Explain latest industrial policy in India.

UNIT-III

15. Explain the main features of monetary policy in India.
16. What is the impact of Liberalisation, Privatisation and Globalisation in India?

UNIT-IV

17. What are the main reasons for disequilibrium in balance of payments in India?
18. What is the impact of WTO on Indian economy?

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B.Com (Hons) (2018 Batch) (Sem.-3)

MERCANTILE LAW

Subject Code : BCOM 302-18

M.Code : 76650

Time : 3 Hrs.

Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

1. SECTION-A is **COMPULSORY** consisting of **TEN** questions carrying **TWO** marks each.
2. SECTION-B consists of **FOUR** Sub-sections : Units-I, II, III & IV.
3. Each Sub-section contains **TWO** questions each, carrying **TEN** marks each.
4. Students have to attempt any **ONE** question from each Sub-section.

SECTION-A

Answer briefly :

1. Distinguish between Agreement and Contract.
2. '*Ignorance of law is no excuse*'. Explain.
3. Who is a Co-surety?
4. Is deposit of money a bailment?
5. Distinguish between sale and hire purchase agreement.
6. What is meant by Caveat Emptor?
7. Define the term 'Crossing a cheque'.
8. Explain 'Drawee in case of need'.
9. Define Partnership Act.
10. What is a voidable contract?



SECTION-B

UNIT-I

11. What do you understand by the term 'Acceptance'? What conditions must be fulfilled to convert a proposal into a promise?
12. *"Impossibility of performance is one of the modes in which a contract is discharged."* Keeping this statement in view comment upon the doctrine of frustration in relation to discharge of contracts.

UNIT-II

13. What is a contract of guarantee? What are its characteristics? Distinguish between a contract of guarantee and a contract of indemnity.
14. *"No one can become the agent of another person, without the will of that other person."* Examine the statement.

UNIT-III

15. *"If an unpaid seller loses possession of the goods, does he lose the right of the lien"?* Elucidate this statement by explaining the rights of an unpaid seller.
16. Write a note on Consumer Dispute Redressal Commission (the National Commission) as to its composition, Jurisdiction and Procedure to be followed by it.

UNIT-IV

17. Define the term Promissory note. Discuss the essential elements of it. Also distinguish between promissory note and bills of exchange.
18. *'A holder in due course gets a title free from equities'.* Explain the statement and discuss the various privileges of a holder in due course.

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B.Com (Hons) (2018 Batch) (Sem.-3)
HUMAN RESOURCE MANAGEMENT
 Subject Code : BCOM-303-18
 M.Code : 76651

Time : 3 Hrs.

Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

1. SECTION-A is **COMPULSORY** consisting of **TEN** questions carrying **TWO** marks each.
2. SECTION-B consists of **FOUR** Sub-sections : Units-I, II, III & IV.
3. Each Sub-section contains **TWO** questions each, carrying **TEN** marks each.
4. Students have to attempt any **ONE** question from each Sub-section.

SECTION-A

Write briefly :

1. Discuss trends in HRM.
2. What is meant by Job Specification?
3. Differentiate between Wage and Salary.
4. What is Vestibule Training?
5. Explain Job Design.
6. Discuss types of Interviews.
7. What is Fair Wage and Minimum age?
8. What are the global challenges faced by HRM?
9. List Human Resource Planning Process.
10. What do you understand by Job Enlargement?



SECTION-B

UNIT-I

11. Explain how HR functions are organised in a large public sector manufacturing organisation with the help of organisation chart.
12. "*Work-life balance is an important component of HRM*". Discuss.

UNIT-II

13. Describe Transfers and Promotions as source of Recruitment. What are their merits and de-merits?
14. Explain and evaluate the job characteristics model of Job Design.

UNIT-III

15. Explain the process of Career Planning and Development. Why it is necessary?
16. What is the need of employee training? Explain its various techniques.

UNIT-IV

17. Explain in detail the traditional techniques of Performance Appraisal.
18. Bring out the role of various parties in Industrial Relations.

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B.Com. (Professional) (2013 to 2017 Batch) (Sem.-3)

HUMAN RESOURCE MANAGEMENT

Subject Code : BCOP-305

M.Code : 22017

Time : 3 Hrs.

Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
2. SECTION-B contains SIX questions carrying TEN marks each and students have to attempt any FOUR questions.

SECTION-A

I. Write briefly :

- a) Job analysis
- b) Induction
- c) Transfer
- d) Interview
- e) Employee welfare
- f) Job evaluation
- g) Compensation
- h) Test
- i) Job change
- j) Manpower planning

SECTION-B

2. "Training and Development are important mile stone for company", how? Give comments.
3. Explain the various steps in a training programme. How can it be made effective?
4. Critically examine the Recruitment and selection methods of manpower in IT firms.
5. Discuss the problems in performance appraisal. How can performance appraisals are made more effective.
6. "The interaction between human resources management and other functional areas must be held defily". Elaborate this statement keeping in mind the importance of human resources management.
7. "Performance evaluation is not a process to be avoided; rather it should be implemented in all organizations and promoted as a key management activity". Comment how? Give Comments?



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